



November Issue |



# DMC Newsletter

## MANAGEMENT MESSAGE



I would like to start my message with special congratulations to FTA committee involved in the run for the IMO category B seat.

Such win as we know will involve all and will impact all industry in the marine and maritime to be ready for new opportunities.

Also this is an indication of the importance of such industry in UAE.

The issue now depends on the industry itself to show the importance and to demonstrate it.

Lets hope for better business in 2018

## UAE is First Arab Country to Win Category B Membership of IMO Council



The United Arab Emirates(UAE) has now become the first Arab country to win Category B membership into the International Maritime Organization (IMO) Council. The win was the triumphant result of an election that included nominees from 11 leading countries in the international marine trade sector. The declaration was made during the 30th General Assembly meeting, amid international praise for the UAE's competitive advantages that has enabled the country to play a pivotal role in promoting the international maritime system and driving the growth of international maritime trade.

His Excellency (H.E.) Dr. Abdullah bin Mohammed Balheif Al Nuaimi, Minister of Infrastructure Development and Chairman of the Board of Directors of the Federal Authority (FTA) conveyed the highest congratulations to His Highness (H.H) Sheikh Khalifa bin Zayed Al Nahyan, President of the UAE and His Highness (H.H) Sheikh Mohammed bin Rashid Al Maktoum, Vice President and Prime Minister of the UAE and Ruler of Dubai-noting that this historical victory translates an important milestone in the UAE's path towards leadership, growth and development.



## Blood Donation Camp

On the occasion of UAE Martyr's Day, and in association with Dubai Health Authority, Dubai Maritime City



conducted Blood Donation Campaign on 26 NOV 2017.

It was a grand success with the participation of more than 100 donors. Thanks to all our business partners and donors for their support.



## Grandweld Shipyard and it's Growth Journey



**Interview with Mr. Jamal Abki,**  
**General Manager of Grandweld Shipyards.**

### Can You tell us about the service offered by Grandweld Shipyard.

Basically the services that we offer, are Shipbuilding ,Ship-repair as well as we provide design and engineering services.

### What are the main challenges faced by

### company in respect to expansion projects?

Thought we faced in the initial phase of this year challenges but we managed to win contracts and maintain the shipbuilding going. We signed a contract with with a Kuwait y company to build ships for them.

We are now in designing and procurement stage we will start the production in January 2018 which will maintain our core business running.

### How do you evaluate the company journey since it's establishment?

We are proud that the company has been in a growth journey, we started at Jaddaf in early

80's as repair company for small ships, gradually the company growth recognized as major ship-repair company within the region for the offshore vessels plus all other types of ships.

We developed our expertise in ship-repair and shipbuilding, we started with aluminum boats and soon the company become one of the leader aluminum shipbuilding in the region. I am glad to say that 50% of the ships operating in the gulf region are build by us. As mentioned the company been in growth journey thats why we moved to DMC to build our head quarter . I Would like to thank the government of Dubai and DMCA for supporting the company in the growth

**Considering DMC as maritime cluster- Do you think being in DMC is an added value to Grandweld?**

It's an added value not only to Granweld but also to all the marine

Companies due to infrastructure, the strategic location, accessibility, it's own authority as well as efficiency of handing ships; docking and un-docking which is allows us to present our selves as high level service provider comparing to other competitor.

**How do you see the market in 2018 does VAT effecting the marine industry?**

We can call it as transition phase, we hope that the shipbuilding business will be exempted from VAT. Certainly they will be an impact especially because of the low demand on the offshore industry, it will cause a lot of pressure. However it's something people will get familiar with plus all the countries around us will be getting similar percentage of VAT and we are looking forward for the market to recover.

## UAE NATIONAL DAY 46'S

DMC celebrated the UAE 46th National Day with business partners. The celebration started with flag hoisting and a word by Eng. Ali Al Suwaidi on the importance of such celebration.

The celebration program included some entertainment activities for all participated people.



Special Thanks to world security for joining DMC in this occasion.

## Availability for Leasing

### Industrial Precinct Facilities

- Offices
- Workshops
- Showrooms
- Warehouses
- Shops
- Ship Repair Plot
- Yacht Manufacturing
- Ship Lifting Facility

For Leasing & General Inquiries : +971 4 367 1771

dmc.property@dubaimaritimecity.com

## UAE FLAG DAY CELEBRATION



UAE Flag Day was celebrated on , November 2 with all Business partners . the celebration took place in new area of DMC which is the commercial precinct which reflects the new plan for coming next year of development phase in DMC.



## WELCOME TO OUR NEW BUSINESS PARTNERS

- Shop 163, Marina Yachts Maintenance Services
- Showroom 208, 209, Al Fajer Department Stores
- MBC F5 B13, Galatea Marine Services
- Warehouse 431, Green Forest Catering Services & Ready Meals LLC
- Shop 165, AL Ain Technical & Mechanical Equipment Trading LLC
- Shop 169, Sunshine Boat Upholstery Services
- Workshop 142, Allbest Marine Services
- MBC 521-524, Divetech Underwater Services
- MBC 528, AQUARIA YACHT EXPERTS SHIPS & BOATS MAINTENANCE SERVICES